

Sell Smarter Dynamics 365 Sales

One connected solution
to accelerate sales



How much time do your sellers spend engaging with customers?



On average, sellers only spend 32% of their time selling.

(CSO Insights)



59% of sellers say they have too many sales tools.

(Accenture)



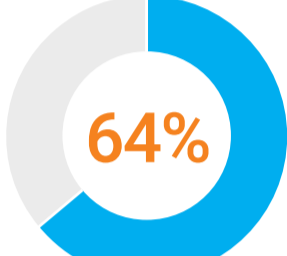
Only 18% of salespeople are considered trusted advisors.

(HBR)

Connect your sales processes, tools, and data.

Go beyond basic sales force automation tools to better understand your customer needs, engage more effectively, and win more deals with a connected platform for sales. Dynamics 365 Sales integrates with Microsoft 365 and leverages the extensive capabilities of the Microsoft Power Platform.

Free up more time for selling.



64% of a sales rep's time is spent on non-selling activities.

(CSO Insights)



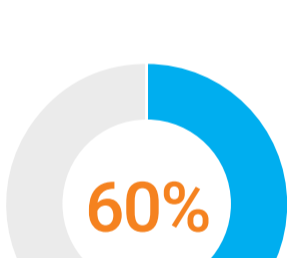
Sellers are slowed down by repetitive tasks, disconnected tools, and incomplete information.

Reduce busywork and free up sellers' time with easy-to-use tools that boost productivity and results.



Deliver a connected customer experience with an integrated Microsoft cloud platform that brings Dynamics 365 Sales together with Outlook, Excel, Teams, Power BI, and Power Apps.

Make smarter selling decisions.



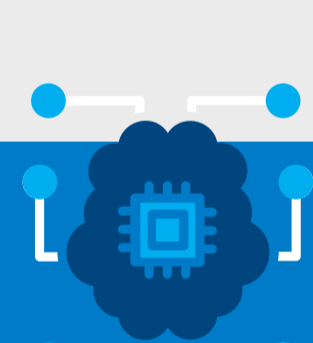
60% of organizations lack a well-defined sales process.

(TOPO)



Salespeople struggle to know which opportunities to focus on and what to do next.

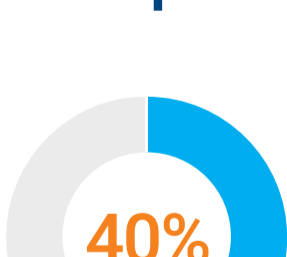
Use AI-driven insights in Dynamics 365 Sales to guide sellers with specific steps to move deal forward.



Fast-growing sales organizations effectively embrace AI to win more deals.

(McKinsey)

Get up and running fast.



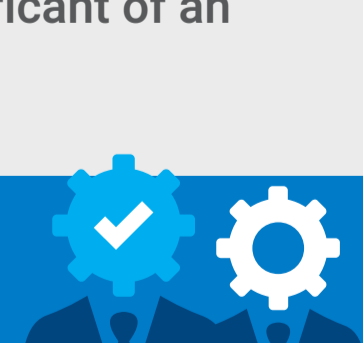
40% of executives indicate that AI technologies and expertise are too expensive.

HBR



Sales solutions with AI seem complex, expensive, and too significant of an interruption.

Meet your unique business needs with an adaptable sales solution that is easy to customize and works with your existing systems.



With sales capabilities embedded right in Microsoft 365, it's never been easier to get work done.

Learn more about how to connect your business and sell smarter with **Dynamics 365 Sales**.

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